



Making the Grade: IT Solutions for Education

Emtec recognizes that educators and school administrators strive for excellence in education while working within the confines of limited budgets, classroom schedules and tight timeframes. We guide educational leaders through the myriad of technology solutions, components, infrastructure and offerings so that, together, we can develop and implement the most effective environment to meet your school district's educational needs and information requirements.

Your Resource for Success

Technology in the classroom continues to produce benefits to students, staff and administrators. Studies have shown, performance on standardized test continually rise when technology is introduced as part of the learning process.

With rising education costs and increasing budget constraints, educators and school administrators must balance between keeping students at the head of the pack or risk falling behind.

We can help educational institutions wade through the multitude of software, hardware, networking, and system options to develop and implement a quality infrastructure to meet your school district's educational needs and data management requirements.

We have a proven track record in delivering solutions to K-12 Educational Institutions. Emtec currently supports more than 250,000 workstations for students, educators and administrators in education environments. We provide research and development services, project management, configuration, installation and integration, image development, on-site support, and break/fix services.

Technology Sourcing, Configuration and Deployment

We have over 45 years of vendor management expertise with extensive experience in deploying multi-vendor system integration solutions and deployments—including the resources to handle the largest and most complex installations—and we offer product lifecycle services, warranty management and financing solutions. Our comprehensive portfolio of products includes offerings from today's premier technology providers.



Meeting the Needs of Students and Faculty

Not only does technology deepen students' interest and engagement in academic learning, it also helps administrators compile data for easier decision making and policy implementation.

Our technology solutions focus on the creation of an environment conducive to learning. We help integrate top-quality curriculum software and computer products into the classroom, and are experienced in building local area networks (LANs) that share information within a school, as well as wide area networks (WANs) that can link campuses together.

At Emtec, we recognize schools of today are undergoing a significant transformation both physically and philosophically. The classroom will evolve as a collaborative environment that allows students and teachers to connect to the world's best teaching and learning resources from any location. Emtec is ready to deliver the new technologies required to build new connections.

Emtec Partners

- ◆ 3Com
- ◆ APC
- ◆ Apple
- ◆ BMC Software
- ◆ Brother
- ◆ CA
- ◆ Cisco Systems
- ◆ Citrix
- ◆ Dell
- ◆ EMC
- ◆ Equallogic
- ◆ Fellowes
- ◆ Fujitsu
- ◆ Hewlett Packard
- ◆ Hitachi
- ◆ IBM
- ◆ Install Free
- ◆ Lenovo
- ◆ Lexmark
- ◆ Microsoft
- ◆ NetApp
- ◆ Novell
- ◆ OKI
- ◆ Oracle
- ◆ Riverdeep
- ◆ Sony
- ◆ Symantec
- ◆ Targus
- ◆ VMWARE
- ◆ Xerox
- and more...

About Emtec

Established in 1964, Emtec, Inc. is a systems integrator that provides IT services and products to the federal, state, local, education and commercial markets. Our market leading value-based management methods, coupled with best-in-class IT technology, application development services and strategic IT consulting, address a wide range of specific client needs, as well as support broader IT transformation initiatives. Emtec's service capabilities span the United States, Canada and countries around the globe.

Emtec Services

Systems Integration—whether it's a small scale rollout of a few computers or servers, a new school deployment or infrastructure refresh for the entire campus, Emtec is the vendor of choice for many school systems.

Network Infrastructure—design and implementation services for secure WLAN, LAN/WAN networks that deliver high performance while minimizing costs.

IT Strategy and Planning—our services help IT management align their project portfolio with the educational and needs. We can also provide an assessment of your IT environment and propose new programs to significantly reduce costs.

Infrastructure Monitoring and Management—with active monitoring and management of the district's IT infrastructure, the school system can realize better utilization of resources.

IT Operations & Support—designed to help school IT departments become more proactive and provide strategies to help schools improve upon their internal services delivery.

Managed Services—IT resources to manage and resolve technology issues, reducing your IT operating and management expense so you can stay focused on teaching and learning.

Virtualized Infrastructure—understanding the data storage needs of school systems, we design and implement virtualized storage, network, server and desktop solutions that optimize information distribution.

