Agenda

- Welcome
- GP 2013
- Questions
- Next Steps
Microsoft Dynamics® GP 2013 is What?

- Desktop Client
  - Adding 100+ Core Features
  - Updated Home Page
- Web Client
- Hosting Improvements and Tools
- Enhanced Business Intelligence
GP 2013 Features

- **Multi-Tenant**
  - Web Services
  - Grid Control
  - EFT Settlement Date Option
  - New script warning for non-executable scripts

- **Prevent PO Close prior to Invoice Match**
- **Extender Window export/import to include**
  - WC Navigation Lists
  - WC Enable modules for Web Client
  - Window Tab functionality for Web Client
  - Link Multiple GL Budgets to Document Attachments

- **Bridge for Outlook 64 bit MAPI calls**
- **Denial of service attacks**
- **PO Close prior to Invoice Match**
- **Inventory Transaction Reason Codes**

- **Vendor's Credit Card invoice voided when credit card payment voided**
- **Currency Translation Calculate**
- **Encumbrance Cost Difference Notification**
- **Multi-tenancy**

- **Auto Populate Customer ID**
- **Report Deployment/Retrieval for Multi-tenancy**

- **Application Multi-tenant**
  - WC Navigation Lists - Grid Control
  - EFT Settlement Date Option
  - New script warning for non-executable scripts

- **Add BA12 format to eReconciliation**
- **Edit Payables Transactions: Remit to Address**
- **Add support for the Business Analyzer to NLA**

- **CLTM - Advanced Warning Notices**
  - CLTM - Advanced Warning Notices

- **Vendor's Credit Card invoice voided when credit card payment voided**
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- **PM Reprint Checks/Remittance forms**
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- **Add Field Service Allocations in Inquiry**
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- **Add Field Service Allocations in Inquiry**

- **Prepayments on PO**
- **Prepayments on PO**
- **Prepayments on PO**

- **Write Field Length and Delimitation Options**
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- **FA Intercompany Asset Transfer**
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- **Auto Populate Customer ID**
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- **Multi-Tenant Application**
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- **Display reconcile status in PM Check Inquiry**
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- **Window Tab functionality for Web Client**
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- **Key Relation added to Index file**
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- **WC Dynamics GP Runtime State**
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- **WC Enable modules for Web Client**
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- **WC ISV Integration**
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- **Create equipment card when manufacturing receives a serialized item into inventory**
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- **PTO Manager: HR Calendar**
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- **Document Transfer & Render to Web Client**
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- **Add Contract Number search in Revenue recognition**
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- **Update for MACRS**
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- **Integrate AA with SOP/POP**
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- **Integrate AA with General Journal Copy**
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- **Integrate Encumbrance with General Ledger**
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Highlighted Features

1. **Document Attach:** A powerful tool that allows you to attach documents to transactions. This will be a replacement to the OLE container.

2. **GP 2013 Web Client:** The Web Client is intended to complement, rather than replace, the traditional Desktop client.

3. **Bank Reconciliation:** You can expect the new Sub Ledger Reconcile BR to GL feature. If you are worried about your checkbook balance and GL cash account not matching, this new option will present you with reason for the out of balance conditions: a batch not posted, a voided GL entry, etc. This new feature also looks at the Receivables and Payables module.

4. **Fixed Assets Mass Depreciation Reversal:** Currently, if you accidentally depreciate 5,000 assets through the end of the year, you would have to back out each of the 5,000 assets manually. With GP 2013, you can perform a mass reversal of the assets accidentally depreciated—all at once.

5. **Purchasing Receivings will now see Tolerance Levels** handling for quantities being received. If you setup a tolerance level, any quantities not received within the tolerance limits will automatically be cancelled on the Purchase Order. You will have the option to setup whether you want to do this automatically or prompted.
Highlighted Features

Business Analyzer

Equipped with the Business Analyzer dashboard that is now easily accessible over the web, you and your team will be able to quickly track key performance indicators, anticipate opportunities, delegate tasks, or take informed action. The Business Analyzer delivers role-specific insight across your business, so each member of your team can drill down to relevant details, collaborate with others, and take quick action right from their Microsoft Dynamics GP “12” home page.
Deployment Options

Self Hosted

- No Terminal Services (TS) required
- Remote Users
- On Premise Users

Partner Hosted

- Enterprise Resource Planning (ERP) without IT

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Microsoft Dynamics® GP 2013 Web Client

- Browser based Dynamics GP
- Underlying logic is still Dexterity
  - ISV products work
  - Dexterity Customizations
- Secure Connection via https
Web Client Innovations

- Three Tiered Architecture
- Existing Logic Used
- Dynamic Window Generation
- Stackable Windows
- Scalable Deployment
- Macro System Support
- Window Tabs
- Ribbons

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Microsoft Dynamics GP 2013

Control

Margin

Growth

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Microsoft Dynamics® GP 2013 – Control

- Business Analyzer on Home Page
- Select Printer at time of print
- Print SQL Server Reporting Services Reports from Forms
- Document Attachments
- Fixed Assets (FA) Calendar Setup
- Sub ledger Reconcile BR to General Ledger (GL)
Microsoft Dynamics® GP 2013 – Margin

- Prepayments on Purchase Orders (POs)
- Fixed Asset GL Posting Enhancements
- Mass depreciation reversal
- Bank Administration Institute (BAI) format to PM and RM EFT
- Drop Ship for Serials/Lots
- Inventory Reason Codes
- Deployment Options
Microsoft Dynamics® GP 2013 – Growth

- Customizable Area Pages
- Voiding of check returns applied Credits
- FA Historical Depreciation reports
- GL Year End Close options
- Tolerance Handling
Microsoft Dynamics Management Reporter

- Reusable building blocks for easy maintenance
- Minimal training for financial professionals
- Enhanced formatting capabilities
- Multiple distribution options
- Drill down from financial report to detail or to Microsoft Dynamics® ERP
- Multicompany reporting
- Multilanguage
- Multisource consolidations
- Report on data outside of ERP

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Microsoft Dynamics Management Reporter 2012 Sample Feature

- Quickly identify accounts/dimensions that have been omitted from report building blocks
- Easily save and reuse dimension combinations when designing reports
- Schedule reports to generate on a periodic basis
- Publish reports to multiple Microsoft SharePoint® or any network location
- E-mail reports via SharePoint alerts
- Quickly create a chart based upon selected report rows and columns
- Jump to key areas of the report for fast analysis
- Find a key value in a report, such as an account value or description
- Attach comments to important rows in a report version
- Copy comments from one version of a report to another

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GP 2013

- **When Available**
  - As a Microsoft partner, we should get a beta release of GP 2013 sometime this summer; the likely release date for GP 2013 is mid-November of this year

- **Things to consider regarding an upgrade**
  - New Modules Deployment
  - Management Reporter conversion
  - Test Upgrade

- **Support for GP 10 Ending**
## GP 10 Support Dates

<table>
<thead>
<tr>
<th>Products Released</th>
<th>General Availability Date</th>
<th>Mainstream Support End Date</th>
<th>Extended Support End Date</th>
<th>Service Pack Support End Date</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dynamics GP 10.0 Service Pack 1</td>
<td>11/16/2007</td>
<td>Not Applicable</td>
<td>Not Applicable</td>
<td>10/12/2010</td>
<td></td>
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<tr>
<td>Dynamics GP 10.0 Service Pack 4</td>
<td>8/14/2009</td>
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<td>Not Applicable</td>
<td>10/9/2012</td>
<td></td>
</tr>
<tr>
<td>Dynamics GP 10.0 Service Pack 5</td>
<td>7/31/2010</td>
<td>Review Note</td>
<td>Review Note</td>
<td></td>
<td>Support ends 24 months after the next service pack releases or at the end of the product’s support lifecycle, whichever comes first. For more information, please see the service pack policy at <a href="http://support.microsoft.com/lifecycle/#ServicePackSupport">http://support.microsoft.com/lifecycle/#ServicePackSupport</a>.</td>
</tr>
</tbody>
</table>
Your Thoughts Matter

Influence Financial Reporting and Budgeting Features!

- [http://Connect.Microsoft.com](http://Connect.Microsoft.com)
  - Search for existing suggestions and vote
  - Enter new suggestions
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- Welcome
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Upcoming Webcasts

GP 4/24
- GP 2010
- GP 2013 Features
- Managed Reporter

CRM 5/1
- Enabling Business
- Big Data
- Social
- Cloud
- Mobile

AX 5/8
- AX2012 Features
- AX2012 Upgrades
- BI/Reporting

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Thanks!

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