



OBIA with ERP Upgrade

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September 4th, 2014

Agenda

ERP Upgrade Process

Reporting Pain Points and Mitigation

Why Now, not Later?

The Emtec Advantage

Closing

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- 13 years of ERP and Reporting experience
- Solution Architect and Engagement Manager across PeopleSoft, EBS and Oracle Cloud ERP applications
- Background across Order to Cash, Procure to Pay and Record to Report business processes
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- 7+ years of BI experience
- 3+ Years as Solution Consultant & Manager with Emtec
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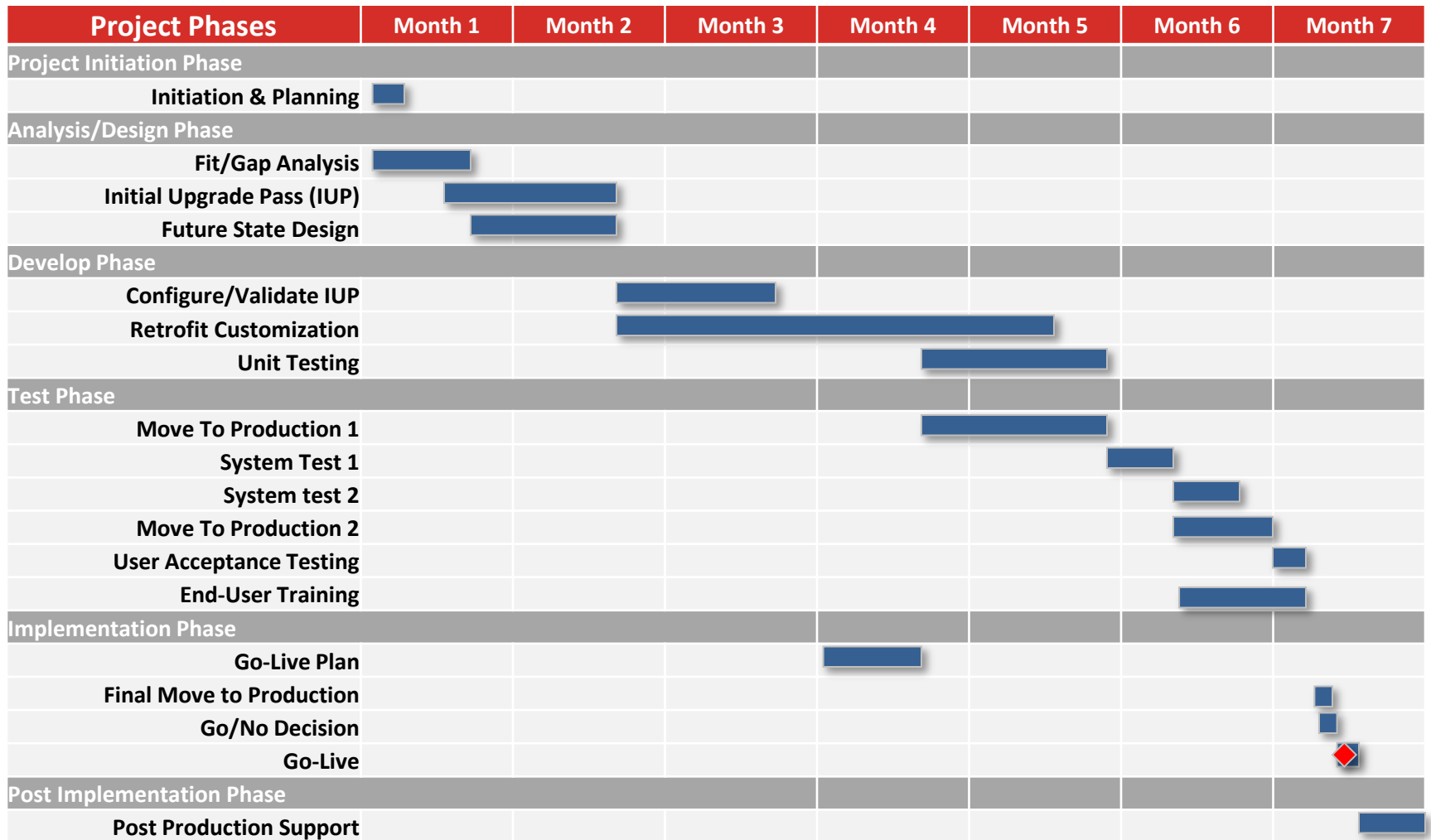
ERP Upgrade Project

- ERP Upgrades occur for a variety of reasons
 - Application enhancements
 - Technology enhancements
 - Support expiration
 - Retire customizations
 - Implement new modules or functionality
- ERP Upgrades should be treated as formal projects:
 - Involves many resources from multiple functional and IT areas
 - Depending on size and complexity of your organization, upgrade can last anywhere from 4 months to 12 months+

ERP Upgrade Timeline Factors

- Upgrade Approach – Transactional vs Transformational
 - Changing Business Processes
 - Adding new modules or functionality
 - Configuration updates
- Customizations
- Integrations
- Resource availability
- Competing projects or business-driven timings
- User readiness and training approach
- Testing approach

Project Timeline and Tasks



BI Opportunities to add value to the upgrade

Functional

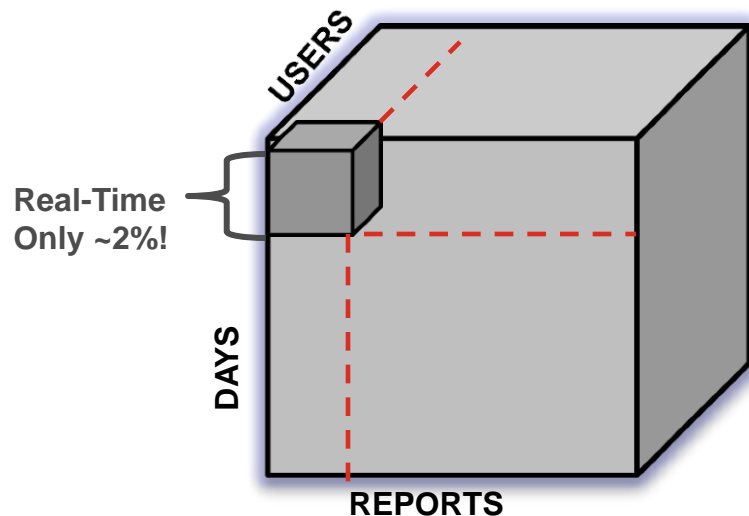
How do I increase my organization's agility?
How can I foster cross functional collaboration?
How do I push adoption of best practice KPI's?
How do I increase the organization's resilience?

IT

How do I provide metrics that span functional and data silos?
How do I prepare for Fusion now?
How do I decrease the load on my ERP system?
How can I lower my ongoing maintenance costs?

- An ERP upgrade allows these value adds at low additional cost, making the ROI easier to justify
- Oracle BI Applications enable these cost-effectively

Issues with Typical ERP Reporting



Most Real-time Analysis limited to:

- A few days
- A few users
- A few reports

- Reliance on ERP reporting tools creates burden on ERP performance
- Multiple reports for similar data set
- Lot of IT involvement
- No real BI capabilities
- External data silos are used for analysis
- High maintenance
- Upgrades are costly and time consuming

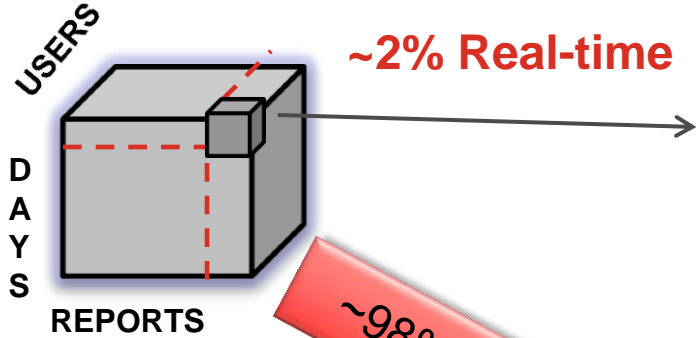
What Should Happen

Take advantage of your upgrade project to:

- Differentiate between Real-Time vs. Snapshot reporting
- Provide true BI capabilities for your ERP system
- Enable end-users to get to their data on their own
- Provide end-users with cross functional reporting capabilities
- Establish a single version of truth
- Reduce the burden on IT

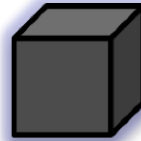
Implement Oracle Business Intelligence Applications along with your ERP upgrade

Maximizing the Value from Oracle BI Applications



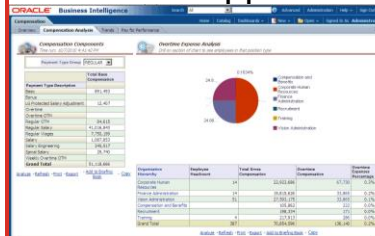
~98% BI Apps
 Lower ERP Load
 Lower Conversion Cost
 Lower Maintenance Costs
 Fewer Standardized Reports

This upgrade



nVision
 PS Queries
 BI Publisher
 Discover
 Others

Oracle BI Apps



FUSION

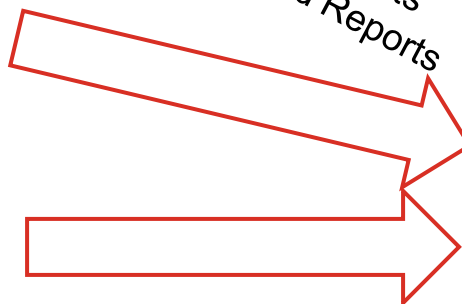
Oracle Transactional BI (OTBI)



Oracle BI Applications

External BI Reporting

Custom or 3rd party DW



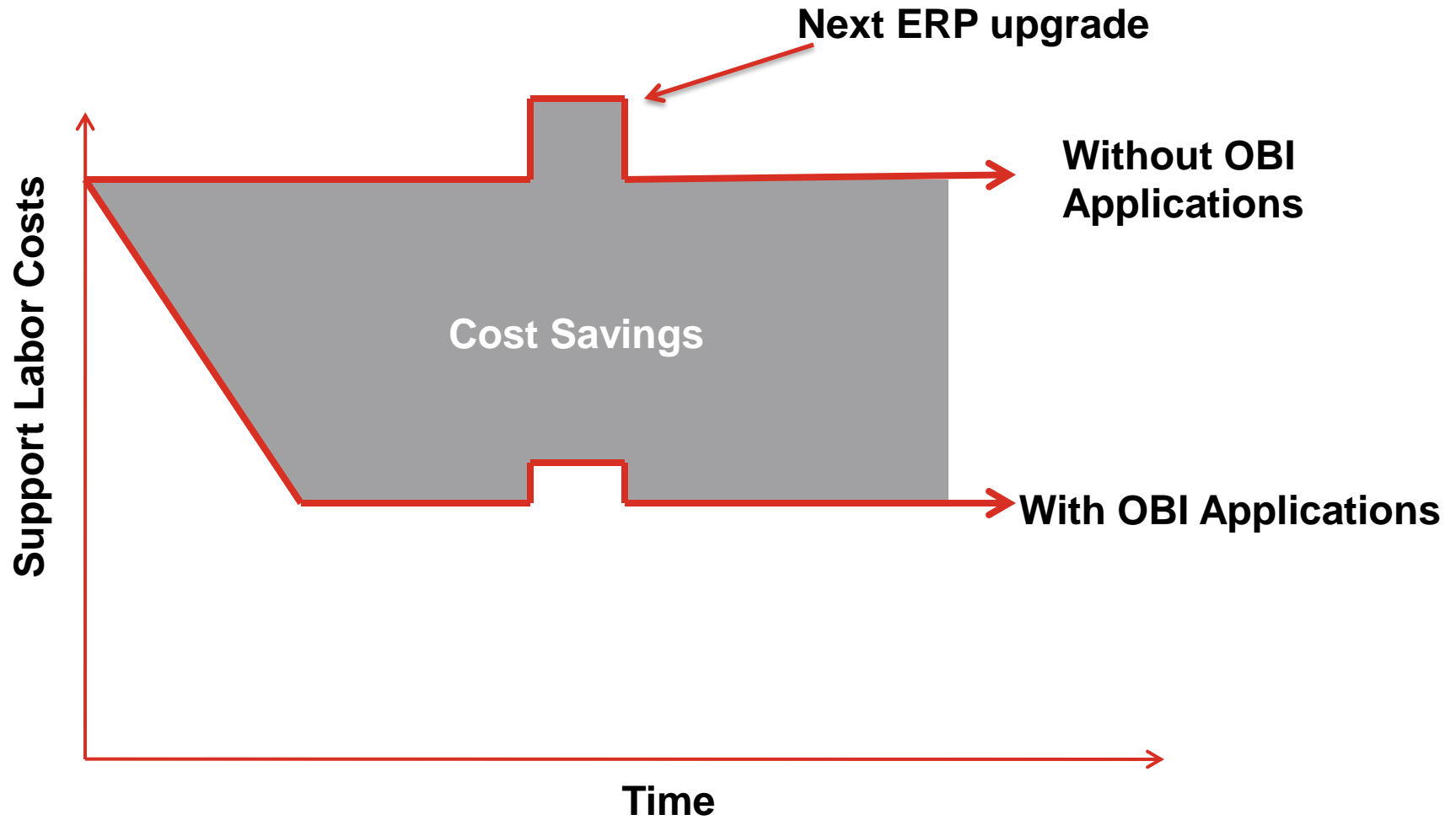
Why Now?

BI Apps only adds a small incremental cost with a lot of Value-Add

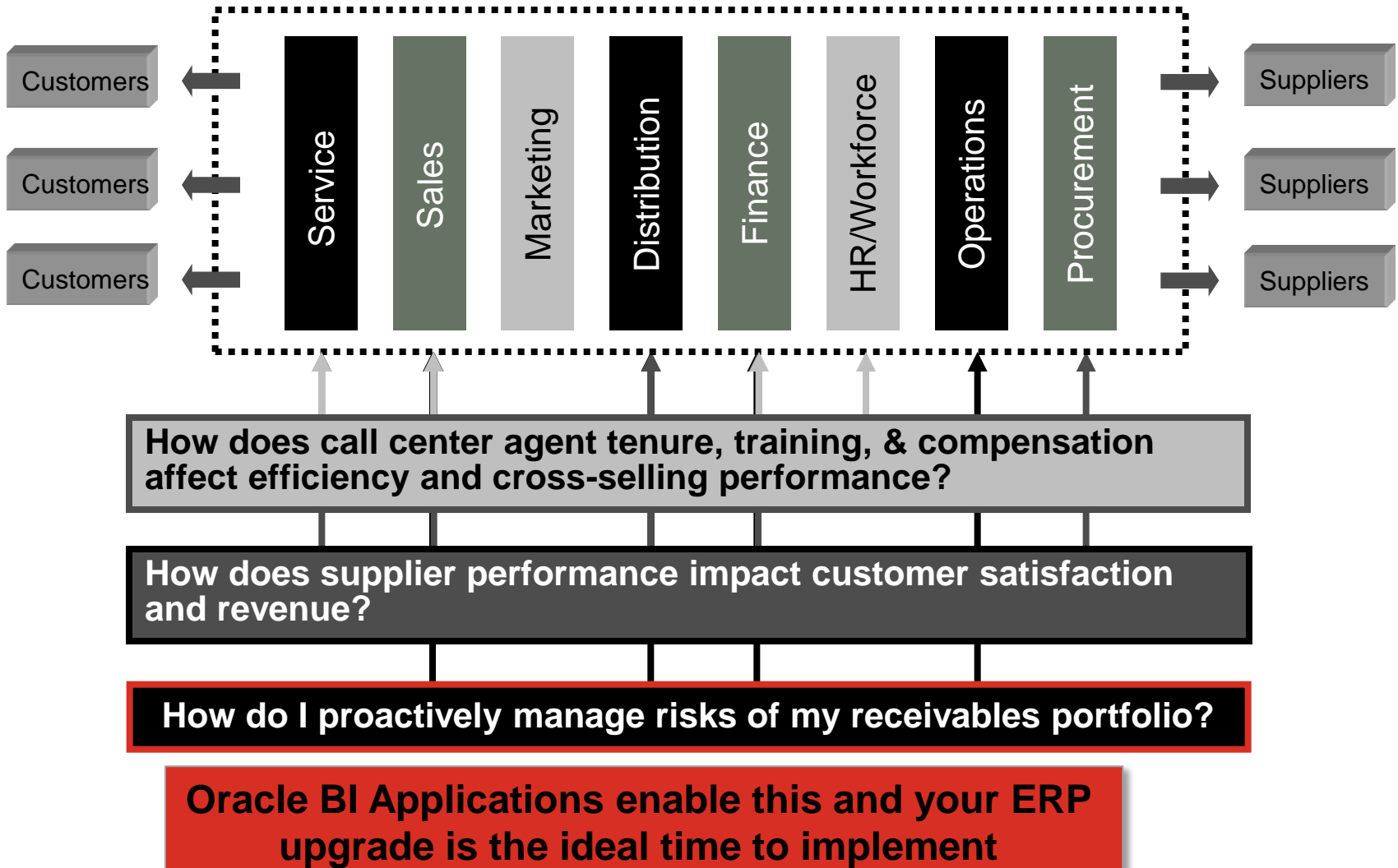
**Illustrative*



Reduced Maintenance Costs



Cross functional reporting enables collaboration and agility



Additional Benefits

- Validates the upgrade
- Extremely helpful during data validation and UAT of ERP upgrade
- Built for Oracle ERP
 - Provides SSO between ERP and Oracle BI
 - Leverages ERP Security
 - Drill back from OBIA dashboards to ERP transactional screens
- For customers who also have Essbase
 - OBIEE integrates seamlessly with Essbase
 - Merge your budget and planning data with actuals from ERP system

Emtec Advantage



Cross Functional OBIA Team

ADVANTAGES

- Single cross-functional team for end-to-end solution
- Fast implementation resulting in quick ROI
- Low cost
- Reduced client resource investment
- Reduced risk



Q & A